Distributorship - Questions

1. In which field are you mainly doing the business?
2. Industrial Automation (independent of field)
3. Automotive
4. Building Automation
5. Chemical
6. Food and Beverage
7. Oil and Gas
8. Power and Energy
9. Transportation
10. Water and Wastewater
11. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_
12. How would you describe your company:
13. Business company
14. Application company
15. Business and Application company
16. Distributor company
17. Manufacturer company
18. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_
19. What is your total number of employees?
20. 1-10
21. 11-20
22. 21-50
23. 51-100
24. 101-500
25. 500<
26. In which region do you mainly operate?
27. Headquarters country
28. Headquarters country and country neighbours
29. Worldwide
30. Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_
31. Why you want to be mySCADA Distributor?
32. Do you have any experience in distribution? In which area?
33. How did you find us?
34. What is your country of origin and the websites?
35. What is a basic sales strategy (next 24 months) and communication channels you will use when starting the distribution with mySCADA?